# Join Our Team







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# **Working for Auxillis**

Auxillis (part of Redde plc) is one of the UK's leading providers of credit hire and credit repair services to not-at-fault motorists, on behalf of some of the country's largest insurers. The Fleet team provide the credit hire services operating a Fleet of 10,000 vehicles including: domestic, prestige and luxury cars, motorcycles, light commercial vehicles and taxis. Offering over 60 vehicle classes, we can also supply specialist vehicles modified for disabled drivers and dual control. All vehicles are supplied with insurance cover, roadside assistance and sufficient fuel to enable immediate use.

49% of our team have been employed with us for more than 3 years;

average number of years our team members have been employed by us;

+90% of all Branch Manager appointments are internal candidates;

5.5

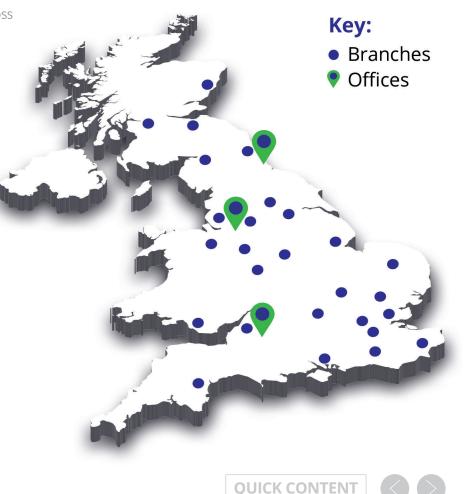
Owning and operating our own Fleet provides us with flexibility and control of our service, however we have developed strong relationships with other hire providers to ensure we can meet demand spikes anywhere in the UK, as well as meeting marque and model requirements. We regularly rotate our Fleet with an average vehicle age of less than 18 months.

Operating a network of 27 branches across the country, we are able to hold vehicles throughout the UK and provide national coverage. This combined with our Fleet of 50 Euro 5 Fiat Ducato transporters, enables us to respond quickly and effectively to vehicle delivery and collection needs, regularly achieving average delivery and collection SLAs of over 99% and 97% respectively.

All Fleet vehicles are electronically tracked enabling them to be automatically 'off hired' through alerts at bodyshops, as well as improving security.

#### **Our Branches**

In addition to our branch network we have 3 operational offices.



## Auxillis at a Glance





**Established** Launched 1992 Turnover £527M (group)



Logistics 27 Branches **50 Transporters** 



Workforce **500 Drivers 100 Support Team** 



**Distribution Deliveries and Collections** of 147,000 vehicles



**Partners Insurers**, **Brokers**, **Automotive Companies** 





Vehicles Fleet 10,000 60 vehicle groups



**Repairs** 161,000 vehicles repaired **Over 300 repairers** 



Quality 99% Right First Time **SLAs 99% Delivery** 97% Collection

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# What We Do

Partnering with many high profile UK insurers, brokers and automotive businesses we provide essential services to their policyholders. Supplying hire vehicles on a credit hire, intervention and replacement basis, we offer a wide range of hire vehicles including specialist vehicles such as dual control and vehicles modified for disabled drivers. All vehicles are supplied with insurance cover, roadside assistance and fuel - sufficient to allow the customer to use the vehicle immediately.

Our Fleet of 10,000 vehicles includes popular domestic models, hatchback and estate variants as well as people carriers, 4x4 and sports ranges. Prestige and luxury models (eg Bentley and Ferrari) are also held on our Fleet to meet specific customer needs. Whilst our owned Fleet provides greater flexibility and control of our service delivery, we have strong relationships with the major UK hire providers to ensure we can meet demand spikes anywhere in the UK as well as meeting specific marque and model needs. Our many years of experience has helped us develop an excellent understanding of vehicle demand and to optimise our Fleet mix.

All Fleet vehicles are electronically tracked, enabling Auxillis to automatically 'off hire' as soon as we are alerted that a vehicle has been dropped off at a bodyshop. Electronic tracking also improves our Fleet security, identifying vehicles that may be at 'risk', recovering those that are stolen and simplifying inventory control.

Providing full UK coverage, Auxillis operates a network of 27 branches. This combined with our Fleet of 50 Euro 5 Fiat Ducato based transporters allows us to provide a high level of responsiveness to vehicle delivery and collection requests - on average delivery SLAs are met 99% and collection SLAs 97%. We employ over 500 drivers and a branch support team of over 100, with all deliveries and collections carried out by trained and uniformed drivers. Critical to the overall service quality, as a driver you are trained to answer customer queries on delivery, and to offer to demonstrate the vehicle features and their operation. For vehicle deliveries and collections you are expected to be prompt and throughout behave in a friendly and courteous manner.



Established in 1992 Auxillis is part of Redde plc. Redde employs over 2,300 people and has a turnover in excess of £527M. It is listed on the AIM market of the London Stock Exchange.

#### Other Redde plc subsidary companies include:



careers@auxillis.com



www.auxillis.com







# **Quality and Service**

Our business is focused on ensuring all our customers experience the highest quality of service, and it is this commitment to deliver only the best - our 99.9% customer satisfaction - that we look for in new recruits to our team.

From the presentation of the vehicle to delivery, handover and collection, we aim to ensure the highest levels of service are achieved. Each month our Customer Satisfaction Survey (CSS) is emailed to every customer for whom we have provided services. We obtain feedback from almost 4,000 customers each month, surveying each element of the service - with several specific questions about the hire vehicle, delivery and collection - to ensure we are delivering consistently high levels of customer satisfaction. We also closely monitor that delivery and collection is meeting delivery service standards of 99% and collection 97%. We also measure our Net Promoter Score (NPS), our 12 month rolling average score is 57.73%.

In addition to internal measurement of our service delivery, we also monitor customer review and rating sites. We have 4 and 5 star ratings on the main consumer sites, Trustpilot, Google+, Review Centre, Yell and FreeIndex.

We monitoring Twitter, Facebook and Google+ and communicate directly with customers raising issues or concerns answering or resolving them - in many circumstances resolving the issue off line. As well as social media we check online consumer forums eg MoneySavingExpert, ConsumerActionGroup, providing comments and input to consumer issues that are raised resolving them where possible.



**Overall Service** 

9 out of 10 customers were happy with the overall service.

www.auxillis.com



careers@auxillis.com



**Recommend The Service** 

9 out of 10 customers would recommend the service.







**Use The Services Again** 

9 out of 10 customers would use our services again, if required in the future.

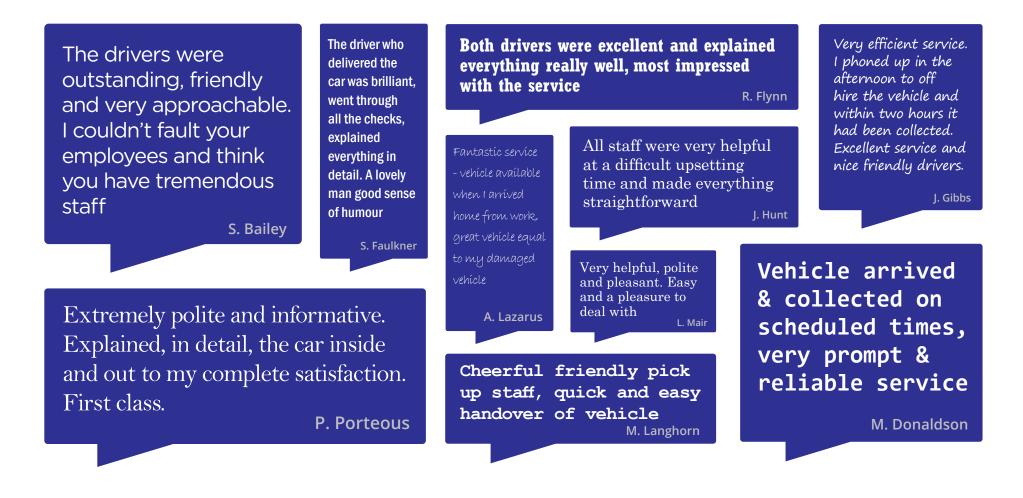






# What Our Customers Say

There is no better way to understand our approach to service than to hear it from our customers. The following are some comments that customers have provided in our Customer Satisfaction Survey about the service that the Fleet team provided:



🚱 www.auxillis.com

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# **Key Roles**



#### **Customer Service Agent**

Based in a dynamic branch, you will be responsible for liaising with members of the public and colleagues from internal departments, as well as co-ordinating the delivery and collection of vehicles.

As a key customer contact, you will maintain accurate records and reports in line with company standards.

Experience in a customer-facing, administrative role is essential, along with the ability to deal with a wide variety of tasks and enquiries. Whilst experience in the car hire, motor trade or bodyshop/repair sector

would be beneficial, your personality, and being able to demonstrate a reliable, dependable and stable work history, along with the enthusiasm are key to this role.

A full UK/EU driving licence is essential, along with a good level of literacy/numeracy and knowledge of day to day office IT such as: email, MS Word & MS Excel. From there, we can provide you with the support you need to learn our systems and how we work.



#### **Service Delivery Driver**

Our Service Delivery Drivers enjoy a varied and interesting role based in busy branch offices, spending most time delivering and collecting vehicles from customers within a 2 hour radius.

You are the face of the business, delivering a great experience to everyone you deal with - demonstrating the vehicle to answering questions. You will also help maintain the vehicles, valeting, cleaning and checking roadworthiness. If you have administration experience, you may also help answering branch phone calls, or completing customer records during peak times. Experience in a customer-facing driving role or an environment where excellent customer service is important. Knowledge of the local road network is ideal and experience in a similar role or as an IAM or exemergency services driver is advantageous.

Whatever your background, we provide training to develop your skills and get the most out of your role in our busy, enjoyable environment.

# **Application Process**

Applying for a role at Auxillis is quick and easy.



### **Application**

Visit our website at **auxillis.com/careers** or send your CV and contact details to us at **careers@auxillis.com** or post to Redmond House, Fern Court, Bracken Hill Business Park, Peterlee, SR8 2RR. Applications are forwarded to the appropriate Branch Manager for consideration.

#### **Telephone Interview**

If you are shortlisted for the role you will be invited for an interview at the branch. The face to face interview will be conducted by the Branch Manager and will last approximately 45 minutes to 1 hour. The aim is to meet you in person to get a good idea of your skills, experience and personality. Remember this is also an important opportunity for you to visit our branch, meet us and ask any questions you may have. You will be asked to complete a number of forms to provide important pre-employment information. **Remember to bring your driving licence to the interview, we will need to see it and check it with the DVLA and as part of our CRB checks.** 

#### **Face-to-Face Interview**

If you have applied for a driving role you will be required to complete a short driving assessment as part of your interview. There are two parts to the assessment which should take approximately 40 minutes. You will be asked to complete a theory test and also to drive one of our vehicles whilst a member of our team observes and assesses your driving skills on public roads around the branch.



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# **Preparing for Interview**

There are some simple things to remember that can help you during your phone or face-to-face interview.



### **Telephone Interview**

- Do some preparation, look again at your CV, visit our website and check the job role again so you can recall important details. Making a note of any questions you would like to ask is often a good idea.
- Keep in mind first impressions do count, so make sure you turn up on time and dress appropriately for an interview in a business environment.
- Remember, no one is trying to catch you out we want to see you be successful, so try to relax as much as possible and be yourself.
- Use the opportunity to clarify anything you are unclear or uncertain about.

#### **Face-to-Face Interview**

- For driving roles you will be asked to complete a driving assessment which will last approximately 40 minutes and consist of a short theory test and assessment of your driving skills.
- Refreshing your knowledge of the highway code and driving test theory can help with the theory part of the assessment.
- You will be asked to drive one of our Fleet vehicles for the assessment on roads near the branch directed by the assessor this will normally be the Branch Manager.
- As much as possible, try to relax during the driving assessment. The aim is to gauge your driving skills and style.



## **Starting at Auxillis**



We will normally inform you by telephone within 24 hours of your face to face interview if you have been successful and will send an email confirming your offer of employment. Once you confirm your acceptance, we will post your Offer Pack, containing two copies of the Written Statement of Particulars (you will need to remember to sign and return one copy) and we will contact the references you have provided.

It is important to note that all offers of employment are subject to satisfactory references and background checks, and to meet employment legislation we are also required to confirm your identity and entitlement to work in the UK. Usually we will agree a start date with you when we contact you to confirm you have been successful. When you start work we will issue you with your uniform, mobile phone and fuel card and you will begin our full Induction Programme, which includes: customer service, health and safety and branch procedures training.

All new starters must complete a six month probationary period, although this may be signed off at any time after 3 months for exceptional performance. Throughout your probationary period regular driving assessments will be conducted to gauge your driving performance.

### Make Auxillis your First Choice

- FriendlyInteresting
- Rewarding
- **9** Supportive
- Teamwork

# **Employee Benefits**

Everyone can access our range of employee benefits, including an array of work and lifestyle benefits reflecting the importance of a good work/life balance.

Annual Leave Drivers are entitled to up to 280 hours annual leave, including Bank Holidays (pro rata based on worked hours). Branch roles are entitled to up to 30 days annual leave including Bank Holidays - increasing to 33 with service.	<b>Training and Development</b> We provide technical and soft skills training to equip colleagues for their role and to help them develop their skills and career potential.	<b>Gym Membership</b> Enjoy peak corporate gym membership with Xercise4Less for only £11.99 per month, including 200 free classes each month.	<b>EE Discount</b> EE offers all employees a fantastic 20% discount off the monthly line rental for all devices and mobile broadband products with a minimum 12 month plan. Ask for full details.
<b>Reccomend a Friend</b> Recommending a friend is easy and can earn you up to £400 - £100 when your friend starts work and £300 when they pass their probation. Just think what you could spend that little extra on!	Workplace Pension Scheme After 3 months you will be enrolled in the pension scheme to which you will contribute 5% of your earnings matched by a 3% contribution from Auxillis of your eligible earnings. Full details available.	Save As You Earn The Scheme is an opportunity for UK permanent employees with at least 6 months service to buy shares in Redde plc at a discounted price, using savings accumulated over a 3 year period. There is no obligation to buy shares at the end of the Plan.	<b>Eye Care Vouchers</b> If you use a VDU as part of your role; you are entitled to an eye care voucher for a free eye test every two years.
<b>Will Writing Service</b> Discounted Will preparation available to staff, friends and family through our sister company NewLaw. For staff members a single Will would cost just £30 + VAT or £40 + VAT for a joint Will. Ask for full details.	<b>Discounted Vehicle Repairs</b> Enjoy up to 10% off AutoRestore mobile vehicle repair services.	<b>Fiat Affinity Programme</b> The Fiat Employee Affinity Scheme and Privilege Purchase Scheme provide exclusive savings for Auxillis employees when purchasing a new vehicle from one of the following brands: Fiat, Alfa Romeo, Abarth, Jeep or Chrysler.	<b>Cycle to Work Scheme</b> The government Cycle to Work scheme allows you to acquire a brand new bike and safety equipment (up to £1,000 to spend) for you to commute to work.

Full details available on request



### **Employee Benefits Continued**

Everyone can access our range of employee benefits, including an array of work and lifestyle benefits reflecting the importance of a good work/life balance.

#### **RAC Discount**

50% reduction on standard rates for all employees (including friends and family) who wish to enrol their private vehicles with RAC cover.

#### **Motor Accident Assistance**

Motor Accident Assistance can help you, your friends or family following a non-fault accident with credit hire, credit repair and any personal injuries you have sustained.

#### Halfords 10% off everything

Enjoy 10% off any purchase at Halfords until 17th August 2019.

#### **Aviva Insurance Savings**

If you are enrolled in our Aviva pension scheme you can benefit from 20% off other Aviva products.

Full details available on request

# **Workplace Benefits**

As well as our corporate benefits, as a great employer Auxillis offer great workplace advantages:

#### **Paid Breaks**

All drivers automatically qualify for paid break periods..

#### Health and Wellbeing

Work is such a big part of everyone's life. As Wellbeing at Work Silver Award company we want each member of our team to feel their best physically and mentally.

Full details available on request



